

## Fondation Eagle

### Report Form

**Interim or Final report:** Final report

**Donor name:** Fondation Eagle

**Fondation Eagle reference:** FF680

**Name of Charity:** Mondo Foundation

**Introduction:** Supporting vulnerable women to support themselves and their families through providing grants to generate income through small-scale farming and business opportunities.

**Date of grant accepted:** 28<sup>th</sup> September 2023

**Amount:** £12,100

**Conversion rate, date & amount in local currency:** Conversion is GBP to TZS, conversion rate correct as of 28<sup>th</sup> September 2023. Conversion rate is 1 GBP = 3,059.01 TZS

**Name and exact location of the project:** Standing on our own two feet. Peri-urban areas surrounding Arusha and Moshi in Northern Tanzania.

**Period of Project:** 12 months. October 2023-October 2024 (the last 6 months of which was continuation follow-up support)

**Project beneficiaries:** As expected, we supported 40 women (20 with business grants and 20 with agricultural grants) plus their families (average of 4 children per family), making the total direct beneficiary number 200. The women who received support were identified through local sources such as HIV clinics, village committees and churches. They were selected because they were either affected by HIV or poverty and had several dependants – all the recipients were single parents.

**Details of the project:** Women could choose either business or agricultural grants; in the more rural areas, we offered the chance to set up a small cash crop / animal husbandry business, providing inputs for the farm, training, and ongoing support from local government agricultural workers. As well as the agricultural sector, women chose to open businesses selling fresh produce, fish, maize, rice, uagli, second-hand clothes – or opening or expanding hairdressers, cafes and tailors. Beneficiaries were visited and supported first weekly and then fortnightly by the Mondo Foundation and then every step of the way. We provided small grants to fund the start-up costs and provided training (at first weekly, then fortnightly). Those running farming businesses received a monthly visit from an agriculture or veterinary officer to check on their progress and provide advice (eg, on crop selection, irrigation and vaccination of animals).

We supplemented the grants by providing a year of free medical insurance for the beneficiaries. This allowed them to focus fully on getting their new enterprises off the ground and protected them against adverse circumstances. The women were also grouped with others from their area who had similar business plans and ideas, sharing resources and supporting one another.

Over the past 6 months, Mondo have remained involved with the project, staying in close contact with the grant recipients to deliver specific health insurance exercises, further training with extension workers, and visits to the fields to see the agricultural businesses in action. We have therefore seen in-person the lifechanging difference that a small grant can make to the lives of our beneficiaries, as

once their businesses began trading we witnessed not only an increase in income, but a new way of life emerging as the women began to buy land, build houses, start additional businesses, and send their children to school with all required books and uniform. Many of the women are now trading daily, and report that their quality of life has improved after receiving the grant. Women who, prior to the grant, were living in unfinished houses made primarily of mud are now using the extra income to furnish their houses. Others have gone from living in extreme poverty to owning their own homes and standing proud as community pillars, supporting not only themselves and their dependants, but also the friends they made through the programme.

The follow-up visits provided by Mondo have allowed us to gain insight into the continued success of this project. The women benefit from additional training, especially for those who would like to expand their businesses (for example, growing cabbages as well as potatoes or using the profit from one business to start another enterprise) this has allowed many of our grant recipients to grow a wider range of seasonal produce, including fruits, generating not only additional income but supporting the health and wellbeing of families at-risk of malnutrition. For those who received business training, they have benefitted from in-depth knowledge surrounding managing finances and profits, giving them the greatest chance of long-term success.

100% of the women supported by Eagle Foundation are thriving, providing for their families, and report that they are now happy. They are able to feed their families with the income they generate and make enough profit to purchase school supplies for their children and pay for their own medical insurance. The project has made strides towards gender equality in Tanzania by placing female business owners as role models and leaders within their communities. We would like to highlight some case studies of women supported by Eagle Foundation:



Catherine received a grant of £130.76 which enabled her to buy and plant potatoes, generating a profit of over double the initial grant size. She used the extra money to buy 150 bricks and is in the process of rebuilding her house, which prior to the grant was made of mud. She has food security and all of her needs are covered; she is grateful for the support and passes along the message, *“May god bless you abundantly.”*

**Earned before grant: 98p per day**  
**Earned after grant: £4.90 per day**

Neema’s grant allowed her to start her agricultural business with carrots and cabbage, growing her capital as she has found joy working on her farm. The profit generated by her business allowed her to purchase a cow which has recently had a calf, enabling her to sell the milk. Her cabbages will be ready in December, giving her profit year-round; she supports her entire family and thanks Eagle Foundation for their support.



**Earned before grant: 98p per day**  
**Earned after grant: £3.27 per day**

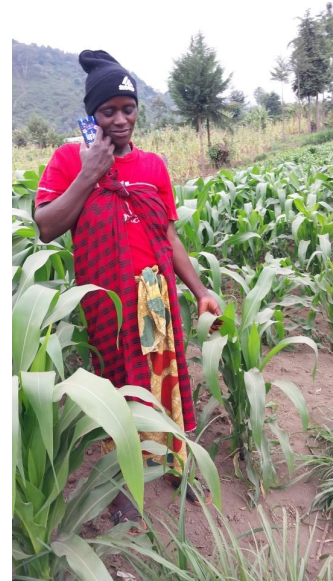


Mbotor received a grant in March 2024 and bought farming materials, planting potatoes which she harvested in July and sold for 935,000Tz. The profit allowed her to purchase iron sheets to rebuild her house, providing shelter for herself and her 3 children, the youngest of whom is disabled. Her husband abandoned her with no way of providing for her family, however now she supports her children with schooling materials and is able to take her disabled child to exercise every day – as a consequence, her child has started to make progress and is able to walk.

**Earned before grant: £1.31 per day**

**Earned after grant: £2.29 per day**

Jackline received a grant of 400,000Tz. Before the grant, she was working casual labour on her farm and making little profit, however the grant allowed her to invest in cabbage seeds. This boosted the profit of her farm and enabled her to purchase a goat, which increased her profit once more. She now has two goats and is expecting to get her third one soon. She maintains her crops and recently sold 13 sacks of potatoes for 75,000Tz each, saying, *“I use the profit to buy school needs for my children, healthcare, and food.”* She also uses her profit to purchase items for her farm, such as goat troughs, and now has savings that give her security and peace-of-mind should her farm encounter any problems.



**Earned before grant: £1.31 per day**

**Earned after grant: £3.27 per day**

Mary has always balanced multiple business ideas, constantly thinking about how she can make a profit for her family. Prior to the grant, she was selling firewood and green vegetables, working constantly for very little money. She received a grant of 35,000Tz and immediately purchased materials to make soap as well as a wider range of seeds and saplings, wanting to maximise her chances of kickstarting a steady stream of income. Now, she has three successful businesses – selling firewood; selling onions, carrots, tomatoes, and green vegetables; and selling her handmade soap, from which she makes enough money to support her children with healthcare and education.



**Earned before grant: 98p per day**

**Earned after grant: £9.15 per day (between three businesses)**

**Detailed budgets and actual expenditure summary and comparison:**

<b><u>Expenditure</u></b>	<b><u>Cost (UK)</u></b>	<b><u>Cost (TZS)</u></b>	<b><u>Spent (UK)</u></b>	<b><u>Spent (TZS)</u></b>	<b><u>Leftover</u></b>
Start-up grants - business	£2,400.00	7,341,624.00	£2,400.00	7,341,624.00	£0.00
Start-up grants - agriculture	£3,500.00	10,706,535.00	£3,500.00	10,706,535.00	£0.00
3-day business training	£2,000.00	6,118,020.00	£2,000.00	6,118,020.00	£0.00
Follow up visits by extension workers	£800.00	2,447,208.00	£800.00	2,447,208.00	£0.00
Monthly visits by agricultural / vet expert	£660.00	2,018,947.00	£660.00	2,018,947.00	£660.00
Follow up mentoring	£1,200.00	3,670,812.00	£0.00	0.00	£0.00
Health insurance	£440.00	1,345,964.00	£440.00	1,345,964.00	£0.00
Administration and overheads UK	£1,100.00	3,364,911.00	£600.00	£1,100.00	3,364,911.00
<b>Total</b>	<b>£12,100.00</b>	<b>37,014,021.00</b>	<b>£12,100.00</b>	<b>37,014,021.00</b>	<b>£0.00</b>

**Results:**

<b><u>Pre-project</u></b>	<b><u>Post-project</u></b>
<b>95%</b> of participants in the baseline survey rated their housing situation (furniture, rent costs, home size, etc.) as <b>bad</b> .	<b>94%</b> of participants in the post-grant survey rated their housing situation as <b>very good or good</b> .
<b>95%</b> of participants in the baseline survey reported their food security as <b>bad</b> .	<b>98%</b> of participants in the post-grant survey reported their food security as <b>very good or good</b> .
<b>2%</b> of participants in the baseline survey said that they <b>could</b> send their children to school.	<b>100%</b> of participants in the post-grant survey said that they <b>could</b> send their children to school.
<b>2%</b> of participants in the baseline study said that they had <b>regular access to transport</b> . (e.g. to work, hospital, etc.).	<b>100%</b> of participants in the post-grant survey said that they had <b>regular access to transport</b> .
<b>6%</b> of participants in the baseline study reported that they <b>could buy medicine</b> .	<b>100%</b> of participants in the post-grant survey said that they <b>could buy medicine</b> .
<b>13%</b> of participants in the baseline study reported that they <b>could buy clothes</b> .	<b>100%</b> of participants in the post-grant survey said that they <b>could buy clothes</b> .

**100%** of participants in the baseline study said that they were **sad**.

**100%** of participants in the post-grant survey said that they were **very happy, happy, or OK**.

**Follow up:** The women have been set up for life by their grants, and have a steady income that will support them beyond the lifetime of this funding. Having received the cash injection needed to get onto the business ladder, the grant recipients are now generating enough profit to invest back into their own enterprises, enabling them to purchase additional seeds/saplings, animals, or invest in a second or third business. They are stabilising more and more as time goes on, bettering their situations in the long-term with the purchase of land and the building of houses. Generationally, this impact will last as the grant recipients will be able to offer their children a full education, increasing the likelihood that they will progress into good quality jobs and give back to their communities. Women who have fled abusive husbands are able to support themselves and their children; over time, the need to marry young for financial stability will diminish in these communities.

**Conclusion:** As always, we are extremely grateful to Fondation Eagle for supporting and seeing value in this vital work, allowing for its continuation into another year. As one of our biggest supporters, Eagle have been instrumental to the delivery of this project and are responsible for many women in Tanzania thriving, instead of merely surviving. Thank you on behalf of all of us at Mondo Foundation, Mondo TZ, and all of our beneficiaries and their children.

**Signature and date:** R. Parkinson, 10.11.2024

---